



**press release February 2020**

contact: **Jens Hannemann Medien & Marketing**

T. 0049 - 4351-2668 • E-mail: [jh@jens-hannemann.de](mailto:jh@jens-hannemann.de)

---

*For immediate release*

## **The perfect Match - Björn Rump buys the established Company SAILTEC**

SAILTEC – known for more than 35 years by yacht owners and well-known shipyards beyond the borders of Germany for high-quality and technical yacht equipment and competent advice, did not have to look long for a successor who, in the spirit of company founders Christian Gnass and Uwe Kosmehl, leads the company SAILTEC into the future.

"After talking to some people in the industry and our open-minded search for a successor, our former employee Björn Rump presented us his business plan for the future of SAILTEC. Björn worked for us as Technical Sales Manager from 2003 to 2008. We really liked the plan and we are convinced it will be successful." said Uwe Kosmehl as former Managing Director. "Our team was also enthusiastic, because everyone knows each other from the old days."

Björn Rump, 47 years young, started his career in the marine industry as a sailmaker in 1990. Björn made his apprenticeship at the famous company Reckmann. After his time at SAILTEC he moved to OCEANAIR Marine Ltd., which was taken over by the DOMETIC Group three years ago. Most recently he was the OEM Technical Sales



**press release February 2020**

contact: **Jens Hannemann Medien & Marketing**

T. 0049 - 4351-2668 • E-mail: [jh@jens-hannemann.de](mailto:jh@jens-hannemann.de)

---

Manager for well-known boatyards like Hanse, Bavaria, X-Yachts, Nautor's Swan, Baltic Yachts, Corsair Marine and Grand Banks. During his time at OCEANAIR his work areas also included super- and mega-yacht projects in Germany, Turkey and the Netherlands.

„It has been an amazing decade for me working together with Andy FitzGerald, Chips Howarth and all other great colleagues at OCEANAIR. This work gave me the tools and knowledge for my new endeavor. Running my own company with a great team is not only challenging but exciting and invigorating. With fresh ideas I will strengthen SAILTEC and give it a new Impulse. I am very much looking forward to this new chapter in life.“ says the new owner Björn Rump.

As one of the first tasks, Björn Rump considers adding some new brands to the portfolio and he will push the digitization within SAILTEC.

**For more information, please contact:**

SAILTEC GmbH

Hasselbinnen 28 - 22869 Schenefeld | Hamburg | Germany

Tel.: 0049 - 40 - 822 994 - 0

[info@sailtec.de](mailto:info@sailtec.de) - [sailtec.de](http://sailtec.de)

**SAILTEC:** *SAILTEC GmbH has been known for 35 years for high-quality and technical yacht equipment and competent advice for shipyards, specialist dealers and end customers. SAILTEC represents a selection of internationally known brands. Products for yachts, commercial shipping, as well as manufacturing companies in all economic sectors have been developed in a mature delivery program.*